

Chapter 7 The Shop Reopens

Three days after Heng and Nary arrive home, the shop reopens. For now, they accept the changes. Lucky Donuts is gone and Le Petit Café is their new business.

As Heng, Nary, and Soriya open their doors, their customers are surprised too. In general, they like the new décor. But they don't really like the new prices. There is no \$2.00 cup of coffee. There is no beverage—except water—for under \$3.00. Most coffee drinks cost between \$4.00 and \$5.00, plus a tip for the barista. Some people order, but others take a quick look and leave. "I can't stop here every day," laughs the bus driver, Sam. "Your coffee is great, but it isn't a good deal anymore."

At 8:30 a.m., Lilly orders a dozen donuts for her office. "Uh, we don't have donuts now," says Soriya. "But we have these amazing French pastries," she adds, smiling and pointing to the lovely treats behind the glass.

"Okay," says Lilly. "How much for a dozen pastries?"

"Well," replies Soriya, "they're a little more expensive. At about \$4.00 each, a dozen will cost around \$48.00."





"Never mind," says Lilly, her face turning bright red. "I can get a dozen donuts for only \$12.00. Anyway, good luck with your new business!"

"Thank you," says Soriya, sadly watching her walk toward the door. Then Lilly turns around.

"Um, is there a donut shop near here?"

Answer the questions.

- 1. When does the shop reopen? What do Heng and Nary accept for now?
- 2. In general, what do the customers like? What don't they like?
- 3. What beverage can customers buy for under \$3.00?
- 4. How much do most coffee drinks cost?
- 5. What do some people do? What do others do?
- 6. What does Sam say about the coffee?
- 7. What does Lilly try to order for her office?
- 8. How much are a dozen pastries?
- 9. For how much can Lilly get a dozen donuts?
- 10. What does Lilly ask when she turns around?

Complete the sentences.

beverage	changes	deal	décor
dozen	face	tip	treats
s Soriye, sada welshing	(o. 1 yev troill)	i i	_
1. Three days after Heng	and Nary arrive ho	me, the shop reop	ens. For now, they
accept the			
2. In general, they like th	e new	But they o	on't really like the
new prices.			
3. There is no	except	water—for under \$	3.00.
4. Most coffee drinks cos	t between \$4.00 an	d \$5.00, plus a _	
for the barista.			
5. "Your coffee is great,	but it isn't a good _		anymore."
6. "But we have these an	nazing French pastri	es," she adds, smil	ing and pointing to
the lovely	behind the	glass.	
7. "They're a little more e	expensive. At about	\$4.00 each, a	mash da usa ili k
will cost around \$48.0	00."		
8. "Never mind," says Li	lly, her	turning br	ight red.
Matching: Opposites			
1. accept	a. ask		
2. leave	b. arrive		
3. open	c. cry		
4. laugh	d. frown		
5. smile	e. refuse		
6. reply	f. close		

Talking at Le Petit Café

Practice the dialog with a partner.



- A. Good morning! May I help you?
- B. I'd like a dozen donuts, please.
- A. Uh, we don't have donuts now. But we have these amazing French pastries.
- B. Okay. How much for a dozen pastries?
- A. Well, they're a little more expensive. At about \$4.00 each, a dozen will cost around \$48.00.
- B. Never mind. I can get a dozen donuts for only \$12.00. Anyway, good luck with your new business!
- B. Thank you.

Checklist

regular coffee

These are some items on the beverage menu at Le Petit Café. Each item costs between \$3.00 and \$5.00, plus a tip for the barista. Check () the drinks that you might order. Write other ideas on the lines below.

orange juice

chai tea	iced mocha	black tea
iced tea	cappuccino	iced coffee
green tea	fruit smoothie	decaf coffee
lemonade	afé au lait	hot chocolate

Listening

Listen. Check (🗸) the correct	sentence.	
1. a. They are very surp	rised. 5.	a. Sam can come every day.
b. Lucky Donuts is go	ne.	o. Sam can't come every day.
2. a. It's pretty but exper	0.8837 9407	a. They are double the price. b. They are four times the price.
3. a. Water costs over \$	4.00. 7. 🗌	a. She is excited.
b. Water costs less the	an \$3.00.	o. She is embarrassed.
4. a. The prices increase	ed a lot. 8. 🗌 e	a. She wants the French pastries.
b. The prices stayed t	ne same.	o. She still wants a dozen donuts
Pronunciation and Writin	ng	
Say the words from the story Underline the stressed syllab		f syllables in each word.
l. replies	6. décor	11. amazing
2. smiling	7. watching	12. general
3. reopens	8. orders	13. lovely
4. toward	9. expensive	14. under

10. pointing ____

15. turning

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5. anymore _

What about you?

Circle Yes or No. Then write questions and ask your partner.

Yes	No	1. I know a place where people can buy a \$2.00 cup of coffee. Do you know a place where people can buy a \$2.00 cup of coffee?
Yes	No	2. I sometimes pay for water.
Yes	No	3. I sometimes pay between \$3.00 and \$5.00 for a beverage.
Yes	No	4. I sometimes buy donuts or French pastries.
Yes	No	5. I sometimes stop going to a business because it's too expensive.

Topics for Discussion or Writing

- 1. For what reasons do businesses raise their prices after doing renovations or changing their business models? Is this always a good idea? Why or why not?
- 2. Why do some people regularly spend a lot of money at coffee shops—even when they do not have good deals?
- 3. Is there a business that you go to almost every day? If so, what is it and what does it sell? Are you satisfied with its prices? Why or why not?